

Realex Payments Press Pack



Media Contacts

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All about Realex Payments

Realex Payments provides a range of payment processing services for businesses selling online. The company has experienced year on year growth since its foundation in 2000. It is currently expanding both its product set and the regions into which it sells. It is expecting to double its staff numbers from 55 to over a 100 in the next 2/3 years.

The Company's head office is in Monkstown, Co Dublin and in 2008 the Company opened offices in London and Paris. Further overseas offices are also planned. Clients include Vodafone, Aer Lingus, Quinn Insurance, Motortax.ie

Colm Lyon is Founder and Managing Director of Realex Payments. He is highly regarded as one of the foremost innovation leaders in the online payment processing business. His career has spanned almost twenty five years in payment related businesses, starting with fourteen years in the financial service sector.

He founded Realex Payments in 2000 and since then the business has grown rapidly to a position of inspired leadership in the online payment processing business. The payment exchange concept, which he conceived has proven to be the market winning approach in that it offers a strategic solution which addresses the core issues. The company has a number of vacancies advertised, refreshing news in a climate where job losses are dominating the headlines.

In 2005 Colm was acclaimed and rewarded for his leadership when he was a finalist of the Ernst and Young Entrepreneur of the Year Award. As an industry figure he was Director and Chairman of the Irish Internet Association for over four years - during which time the association significantly enhanced its position. He has been invited (2008) by Enterprise Ireland (Irish State) to participate in the Steering Group to devise the strategy for the Irish Software Sector. He is a graduate of University College Dublin with a Bachelor of Commerce and a Master of Management Science Degree.

Colm Lyon Biography:

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offers a strategic solution which addresses the core issues. Today Realex Payments process in excess of €6Bn for 3,000 businesses.

Colm has long been involved in the airline sector and Realex Payments run www.airlinepayments.com - a site dedicated to the issues of the airline payments business. Colm is firm believer in strategy and presents on the need for strategy in the context of airline payment processing - the site's tag line summarises the concept - "where strategy and payments take off".

The European payments landscape is changing with the Single European Payments Area (SEPA) and in 2006, Realex Payments launched www.sepa.ie - an expert industry site providing an analysis of the impact of SEPA on the business community. Colm is a frequent commentator on SEPA.

Colm is a regular industry speaker. In 2005 he was acclaimed and rewarded for his leadership when he was a finalist of the Ernst and Young Entrepreneur of the Year Award. As an industry figure he was Director and Chairman of the Irish Internet Association for over four years - during which time the association significantly enhanced its position. He has been invited (2008) by Enterprise Ireland (Irish State) to participate in the Steering Group to devise the strategy for the Irish Software Sector. He is a graduate of University College Dublin with a Bachelor of Commerce and a Master of Management Science Degree.

Over the last three years he has spent further time in Harvard, Shanghai Business School and Stanford Business School.